

ODBC Reporting Suite Guide

Part 4: Sales Reporting Suite



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This guide is part of the ODBC Reporting Suite Guide Series, which explains how to access and use the reports available within the ODBC Reporting Suite.

The series includes:

- Part 1 – Accounts Reporting Suite
- Part 2 – Parts Reporting Suite
- Part 3 – Workshop Reporting Suite
- Part 4 – Sales Reporting Suite

1. SALES REPORTING SUITE

The Sales Reporting Suite provides reporting tools designed to give sales teams clear visibility of wholegood inventory, stock allocation and data accuracy.

These reports help organisations monitor stock levels, review financial commitments related to wholegood inventory and identify potential data inconsistencies within serial number records. By consolidating key stock and sales information into structured reports, the suite supports improved stock management and more reliable sales data.

The Sales Reporting Suite includes the following reports:

WGD Stock List

Duplicate WGD Serial Check

1.1 WGD Stock List

The WGD Stock List report provides a detailed overview of all wholegoods currently in stock or on order.

1. Apply filters such as **Allocation Status**, **Buying Representative**, or **Custom Group Classifications** to refine the dataset based on operational requirements.
2. Review stock values to gain insight into the financial value of inventory currently held.
3. Use colour-coded age indicators to quickly identify older stock items that may require attention or prioritisation.

GROUP_CODE	Depoist	NEW_USER	MAKE_CODE	WHOLEGOOD_NO	MODEL_DESC	REGISTRATION_NO	SERIAL_NUMBER	Revised	Age	Status	S.UM	Cost Name	RRP	Cost
16	UOTR	Depoist 1	U	MC	JOHN DEERE	11000481	E255A	+081110D						
17	UOTR	Depoist 1	U	MC	NEW HOLLAND	11000471	74 160 Jubilee	+081110D						
18	BMMS	Depoist 1	N	AM	AMAZONE	11000197	160200 Special	+1100004879	11/09/2011	+0102	In Stock	+5	22,000	22,000
19	BMMS	Depoist 1	N	AM	AMAZONE	11000197	160200 Special	+2400027795	21/09/2014	+0102	In Stock	+5	23,000	555
20	BMMS	Depoist 1	N	AM	AMAZONE	11000197	160200 Special	+0800018121	18/09/2011	+0102	In Stock	+5	30,900	52,236
21	BMMS	Depoist 1	N	AM	AMAZONE	11000242	24V Ultra Prodig	+P900001194	11/09/2014	+0102	In Stock	+5	47,460	25,412
22	BMMS	Depoist 1	N	AM	AMAZONE	11000644	24V Ultra Prodig	+2400012796	14/09/2015	+0102	In Stock	+5	39,400	28,000
23	BMMS	Depoist 1	N	AM	AMAZONE	11000644	24V Ultra Prodig	+2400012796	14/09/2015	+0102	In Stock	+5	39,270	13,260
24	BMMS	Depoist 1	N	AM	AMAZONE	11000644	24V Ultra Prodig	+2400012796	14/09/2015	+0102	In Stock	+5	39,270	13,260
25	BMMS	Depoist 1	N	AM	AMAZONE	11000644	24V Ultra Prodig	+2400012796	14/09/2015	+0102	In Stock	+5	39,270	13,260
26	BMMS	Depoist 1	N	AM	AMAZONE	11000644	24V Ultra Prodig	+2400012796	14/09/2015	+0102	In Stock	+5	39,270	13,260
27	BMMS	Depoist 1	N	AM	AMAZONE	11000644	24V Ultra Prodig	+2400012796	14/09/2015	+0102	In Stock	+5	39,270	13,260
28	BMMS	Depoist 1	N	AM	AMAZONE	11000644	24V Ultra Prodig	+2400012796	14/09/2015	+0102	In Stock	+5	39,270	13,260
29	BMMS	Depoist 1	N	AM	AMAZONE	11000644	24V Ultra Prodig	+2400012796	14/09/2015	+0102	In Stock	+5	39,270	13,260
30	BMMS	Depoist 1	N	AM	AMAZONE	11000644	24V Ultra Prodig	+2400012796	14/09/2015	+0102	In Stock	+5	39,270	13,260
31	BMMS	Depoist 1	N	AM	AMAZONE	11000644	24V Ultra Prodig	+2400012796	14/09/2015	+0102	In Stock	+5	39,270	13,260
32	BMMS	Depoist 1	N	AM	AMAZONE	11000644	24V Ultra Prodig	+2400012796	14/09/2015	+0102	In Stock	+5	39,270	13,260
33	BMMS	Depoist 1	N	AM	AMAZONE	11000644	24V Ultra Prodig	+2400012796	14/09/2015	+0102	In Stock	+5	39,270	13,260
34	BMMS	Depoist 1	N	AM	AMAZONE	11000644	24V Ultra Prodig	+2400012796	14/09/2015	+0102	In Stock	+5	39,270	13,260
35	BMMS	Depoist 1	N	AM	AMAZONE	11000644	24V Ultra Prodig	+2400012796	14/09/2015	+0102	In Stock	+5	39,270	13,260
36	BMMS	Depoist 1	N	AM	AMAZONE	11000644	24V Ultra Prodig	+2400012796	14/09/2015	+0102	In Stock	+5	39,270	13,260
37	BMMS	Depoist 1	N	AM	AMAZONE	11000644	24V Ultra Prodig	+2400012796	14/09/2015	+0102	In Stock	+5	39,270	13,260
38	BMMS	Depoist 1	N	AM	AMAZONE	11000644	24V Ultra Prodig	+2400012796	14/09/2015	+0102	In Stock	+5	39,270	13,260
39	BMMS	Depoist 1	N	AM	AMAZONE	11000644	24V Ultra Prodig	+2400012796	14/09/2015	+0102	In Stock	+5	39,270	13,260
40	BMMS	Depoist 1	N	AM	AMAZONE	11000644	24V Ultra Prodig	+2400012796	14/09/2015	+0102	In Stock	+5	39,270	13,260
41	BMMS	Depoist 1	N	AM	AMAZONE	11000644	24V Ultra Prodig	+2400012796	14/09/2015	+0102	In Stock	+5	39,270	13,260
42	BMMS	Depoist 1	N	AM	AMAZONE	11000644	24V Ultra Prodig	+2400012796	14/09/2015	+0102	In Stock	+5	39,270	13,260
43	BMMS	Depoist 1	N	AM	AMAZONE	11000644	24V Ultra Prodig	+2400012796	14/09/2015	+0102	In Stock	+5	39,270	13,260
44	BMMS	Depoist 1	N	AM	AMAZONE	11000644	24V Ultra Prodig	+2400012796	14/09/2015	+0102	In Stock	+5	39,270	13,260
45	BMMS	Depoist 1	N	AM	AMAZONE	11000644	24V Ultra Prodig	+2400012796	14/09/2015	+0102	In Stock	+5	39,270	13,260
46	BMMS	Depoist 1	N	AM	AMAZONE	11000644	24V Ultra Prodig	+2400012796	14/09/2015	+0102	In Stock	+5	39,270	13,260
47	BMMS	Depoist 1	N	AM	AMAZONE	11000644	24V Ultra Prodig	+2400012796	14/09/2015	+0102	In Stock	+5	39,270	13,260
48	BMMS	Depoist 1	N	AM	AMAZONE	11000644	24V Ultra Prodig	+2400012796	14/09/2015	+0102	In Stock	+5	39,270	13,260
49	BMMS	Depoist 1	N	AM	AMAZONE	11000644	24V Ultra Prodig	+2400012796	14/09/2015	+0102	In Stock	+5	39,270	13,260
50	BMMS	Depoist 1	N	AM	AMAZONE	11000644	24V Ultra Prodig	+2400012796	14/09/2015	+0102	In Stock	+5	39,270	13,260

4. Check the **Not Financed** worksheet to identify units potentially eligible for stocking finance, using filters for **Final Flag Status** and **Outstanding Purchase Invoices**.

5. Review the **Financed** worksheet to monitor wholegoods currently under stocking finance programmes and track associated financial commitments.

6. Use the report and its worksheets to support improved inventory management and provide clarity over stock status and financial exposure.

1.2 Duplicate WGD Serial Check

The Duplicate WGD Serial Check tool helps users identify potential duplicate serial numbers within wholegoods records.

1. Review the analysis and likelihood scores, which evaluate potential duplication based on serial number characteristics.

2. Apply filters by **Probability Score** to prioritise investigation of the most likely duplicate records.

3. Use the **Refresh & Reset Data** button to update the dataset and adjust filters as needed.
4. Use the tool to efficiently validate data and help maintain accurate wholegoods records.

2. USEFUL INFORMATION



Support Number:

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Press Option 1



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