

AGCO Aftersales Inventory Management (AIM)

Smart Stock Ordering Across All Your Suppliers

AGCO AIM extends Managed Dealer Inventory (MDI) to help you create smart, data-driven stock orders — not just for AGCO parts, but for multiple manufacturers and suppliers — all within Gold.

By using your existing stock and sales data, AIM simplifies inventory planning, helping you stock the right parts at the right time while reducing manual effort and guesswork.



How Intelligent Stock Ordering Works

1 Select Suppliers

Choose the manufacturers or supplier prefixes you want to include.

2 Analyse Demand

AIM reviews stock levels and sales history.

3 Suggested Stock Orders

Intelligent recommendations are created in MDI.

4 Review & Approve

Adjust if needed and send directly to Gold.

How AGCO AIM Helps Your Dealership

1 Right Stock, Right Time

Order parts that reflect real demand, not guesswork.

2 Less Manual Work

Automated suggestions reduce time spent reviewing stock.

3 Improved Parts Availability

Better stock coverage means more first-time order fulfilment.

4 Business as Usual

Works seamlessly with Gold — no new system to learn.

Business Benefits



Better Inventory Control

Consistent, data-driven ordering helps reduce overstocking and slow-moving inventory.



Stronger Supplier Management

Plan stock across multiple suppliers in one place, creating a more balanced and flexible supply strategy.



Increased Customer Satisfaction

Reliable parts availability leads to faster turnaround times and improved customer experience.



Confident Future Planning

Insights from historical trends allow you to plan ahead and stay ahead of demand as your business grows.

Getting Started

AIM requires AGCO Managed Dealer Inventory (MDI) to be set up first. Contact your Account Manager to start using intelligent stock ordering across your dealership. Find out more at <https://customer.ibcos.co.uk/agco-aftersales-inventory-management-aim/>